



Press information

The Techem Group from Germany presents future-oriented energy services

The Big 5 show: Measure and bill cooling and water consumption precisely and fairly



German-Arab talks. From the left: H.H. Sheikha Lubna Bint Khaled Al Qassimi (Economics Minister of the United Arab Emirates), Dr. Roland Koch (Minister-President of Hesse) and Petra Roth (Mayor of the city of Frankfurt-on-Main) find out about Techem's energy management systems from Hans Altmann (Regional Manager for Middle East & North Africa).

Dubai. For the first time since the founding of the subsidiary in May 2007 in Dubai, "Techem Energy Services Middle East FZCO" was presented to an international audience at the Big 5 Show: Techem is represented at the largest industrial trade fair in the Emirates and the whole Middle East with a stand in the **Zabeel hall (G11) in the German Pavillion.** Techem is a renowned, internationally leading provider of energy services. Hans Altmann, Techem's Regional Manager for the Middle East & North Africa: "The name Techem stands for a future-oriented topic: dealing efficiently with energy and water. Natural resources are becoming scarce all over the world and thus ever more precious." With Techem, customers receive an individual all-in-one offer: high-quality devices, reliable maintenance, radio-based metering of consumption with radio technology that has proven itself many millions times, data processing, consumption management and individual billing.

Hans Altmann: "We make it transparent to residents how much cold and water they consume. Our system for precisely recording actual consumption and billing only the amount used per apartment ensures that each resident only has to bear those costs he has himself caused."

Techem is a leading specialist in the recording and billing of the consumption of energy and water in 23 countries around the globe. From Dubai, the German Group intends to open up the Arab region and the market for measurement and billing. Hans-Lothar Schäfer, Techem's director responsible for international markets, sees great potential for Techem: "We have more than 50 years of experience in metering and billing. This makes us the first choice for property owners in the Emirates."

An important advantage for future customers: Techem can offer a Full Service Package, which includes the measuring devices as well as all services from installation to maintenance of the devices right up to the creation of individual bills. Moreover, Techem is a global leader



Techem is a leading international energy services provider. The services offered range from energy supply through system operation, consumption-based recording and billing to the innovative energy saving system ecotech. Techem caters for the needs of 686,000 customers with 8.1 million apartments, who save on energy, time and costs thanks to these services. In 23 countries the name Techem stands for the economical and efficient use of natural resources.

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in the user of radio technology in consumption recording. Hans-Lothar Schäfer: "Here too we expect a lot of interest in radio-based metering, because this makes it unnecessary for anyone to enter the apartment and the system can be installed at any time without the costly laying of cables."

Schäfer emphasises a second decisive aspect against the background of the current climate debate: the allocation of costs in accordance with the principle of who caused them lowers the consumption of energy and water demonstrably by 15 to 20 percent. Techem's experience in over 20 countries proves this. People learn to use energy and water more sparingly as soon as they have to pay for their personal consumption.

Thanks to the economic boom in the region, which is attracting a large number of foreign firms and people to the United Arab Emirates, the construction of apartments is enjoying a persistent upturn. Thus the need for the consumption-based recording and cost allocation of the climatically indispensable goods "cold" and "water" is increasing greatly. Techem's products are designed to record how much cooling and water has been used in each individual apartment within larger residential complexes. Hans Altmann: "Techem is thus fulfilling a growing need on the part of people purchasing apartments for more cost transparency in cold and water consumption."



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